American Auto Guardian, Inc.

PRESS RELEASE
April 2012

Performance Services Offered by American Auto Guardian, Inc. ("AAGI")

Arlington Heights, IL–American Auto Guardian, Inc. ("AAGI") announced its partnership with United Development Systems, Inc. ("UDS"). This strategic affiliation will provide a more local presence of the seven-year winner of Top F&I Trainer in the nation.

As part of its corporate evolution, AAGI's Performance Services department has been created. This department will encompass the on-going, two-day Agent Certification workshop held throughout the calendar year, as well as, the F&I Certification Training. AAGI has planned three F&I Certification Training sessions at their Arlington Heights, IL location. Each session will be five days in length, taught by UDS staff. The program will include a focus on presentation skills and techniques, lender relations and advanced management skills. Additionally, participants will engage in role playing and critiquing of their performance by UDS staff.

Jeff Teuscher, Vice President of Sales and head of AAGI's Performance Services, is quoted as saying, "This is the most comprehensive training available in the market, and we are pleased to be able to present the program as part of our services to our agent and dealer base. Our responsibility is not strictly to administer contracts, but to assist our client base with gaining the tools necessary for success. AAGI's adage continues to be…We Succeed Only When You Do!®"

For questions regarding this release, contact Susan Buchholz.

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