



PRESS RELEASE
November 2012

**F & I Certification Courses for 2013 Announced
by American Auto Guardian, Inc. ("AAGI")**

Arlington Heights, IL—American Auto Guardian, Inc. ("AAGI") announced its 2013 quarterly course schedule. AAGI was astounded by the nationwide involvement in the three courses held in 2012, having 'sold out' each session! In an effort to accommodate as many participants as possible, 2013 has prompted AAGI's Performance Services to add a fourth class.

AAGI's Performance Services department, through its partnership with United Development Systems, Inc. ("UDS"), will host quarterly courses, each lasting five days. The program will include a focus on presentation skills and techniques, lender relations and advanced management skills. Additionally, participants will engage in role playing and critiquing of their performance by UDS staff.

Jeff Teuscher, Vice President of Sales and head of AAGI's Performance Services, is quoted as saying, "We are thrilled with the vast number of agents and F& I managers who are striving to increase their knowledge, or simply refresh what they learned in the past. Gerry Gould brings a high level of excitement and expertise to each session and enables attendees to make the most of their career."

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